

## **ACADEMY OF SKILL DEVELOPMENT**





### LIVE ONLINE INDUSTRIAL TRAINING AND INTERNSHIPS

# For FUTURE TECHNOCRATS

(Course Exclusively Designed To Give Practical Exposure To The Latest Technologies)

**Incubation, innovation & Entrepreneurship** 



As per the AICTE Internship Policy

**Contact Info** 



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Module 103, SDF Building, Salt Lake, Sector V, Kolkata-700091







## **INDUSTRIAL TRAINING AND INTERNSHIPS**

#### **DEVELOP SKILLS FOR THE INDUSTRY**

Do you want to upgrade and upskill to the latest industrial tools?

Do You want your CV to look more attractive?

Do you want to put an ASD certified badge on your resume?

Do you want to work on industry projects and become more employable?

#### **Highlights of the Internships:**

- ✓ Live projects
- ✓ Agile approach
- Subject experts from industry
- ✓ Interaction with people from industry
- ✓ Accommodative schedule
- ✓ Live sessions
- Class recordings are shared after each session
- ► Internship Topic: Incubation, Innovation and Entrepreneurship
- ➤ Target Students: First Year Diploma
- ➤ Duration: 3 Weeks (30 Hours)
- ➤ Mode: Live Online
- ➤ Language of Delivery: Hinglish (Hindi-English)
- ➤ Platform: Google Meet



Registration Fee (One Time): Rs. 100/-

IStudents need not pay the registration fee again In future to

enroll in other courses on our platform or for internship phase 2 module next year]

Internship Training: Rs 300/- for 3 Weeks

Assessment Fee: Rs. 100/-

Certification Fee (E-Certificates with QR Code and Website Validation): Rs. 100/-

Total Fee: Rs. 600/-

## **ADMISSION FORM:**

#### https://tinyurl.com/internshipadmissionform

- ➤ After completion of the Internship, every Intern will have to prepare an INTERNSHIP REPORT. The format (as per the AICTE guidelines) of the report will be shared by the mentors of Academy of Skill Development.
- ➤ Online assessment will be conducted and performance of an Intern will be graded.

All INTERNS will earn the following six certificates after completion. ASD certificates are accepted by all universities & corporate:

#### SAMPLE CERTIFICATES

INTERNSHIP CONFIRMATION LETTER

**INDUSTRIAL INTERNSHIP CERTIFICATE** 

INDUSTRIAL TRAINING CERTIFICATE

**INTERNSHIP AND PROJECT LETTER** 

ATTENDANCE CERTIFICATE

**COMPLETION CERTIFICATE** 





## **ACADEMY OF SKILL DEVELOPMENT**



## **INTERNSHIP CURRICULUM**

Internship Topic: Incubation Innovation and Entrepreneurship

Overview: The Incubation Innovation and Entrepreneurship course aims to provide students with a comprehensive understanding of the processes involved in starting and growing innovative ventures. The course focuses on the role of business incubators and their contribution to fostering entrepreneurship and innovation. Students will learn about various aspects of incubation, including ideation, market analysis, business planning, funding strategies, and scaling operations. Through a combination of theoretical knowledge and practical exercises, students will develop the skills necessary to create and manage successful startup ventures.

#### **Objectives:**

- Understand the concept of business incubation and its significance in fostering entrepreneurship and innovation.
- Explore different types of business incubators and their role in supporting startups.
- ➤ Identify and evaluate innovative business ideas with potential for commercialization.
- ➤ Conduct market analysis to assess the viability and competitiveness of a startup idea.
- ➤ Develop effective business plans and strategies for launching and growing a startup.
- Gain insights into the funding options available to entrepreneurs and understand how to attract investors.
- ➤ Learn techniques for building and managing high-performance startup teams.
- Understand the legal and ethical considerations associated with starting and operating a venture.
- Explore methods for scaling operations and achieving sustainable growth.
- ➤ Develop an entrepreneurial mindset and cultivate key skills such as creativity, resilience, and adaptability.

#### Outline:

#### Module 1:

- Introduction to Incubation and Entrepreneurship
- Definition and importance of incubation
- Historical evolution of business incubators
- Role of business incubators in supporting startups
- Incubation models and types of incubators

#### **Outline:**

#### Module 2:

- Ideation and Opportunity Assessment
- Generating and evaluating innovative business ideas
- Identifying market needs and opportunities
- Assessing market potential and feasibility
- Intellectual property considerations

#### Module 3:

- Business Planning and Strategy
- Elements of a comprehensive business plan
- Defining target market and customer segments
- Competitive analysis and positioning
- Developing a value proposition and revenue model

#### Module 4:

- Funding and Financial Management
- Funding options for startups (bootstrapping, angel investment, venture capital, crowdfunding, etc.)
- Crafting an effective pitch and attracting investors
- Financial planning and budgeting
- Managing cash flow and financial sustainability

#### Module 5:

- Building and Managing Startup Teams
- Team composition and roles
- Recruiting and retaining top talent
- Leadership and team dynamics
- Managing conflicts and fostering collaboration

#### Module 6:

- Legal and Ethical Considerations
- Legal structures for startups (sole proprietorship, partnership, corporation, etc.)
- Intellectual property protection and patents
- Ethical issues in entrepreneurship
- Regulatory compliance and social responsibility

#### Module 7:

- Scaling and Growth Strategies
- Challenges and opportunities in scaling operations
- Expanding into new markets
- Strategic partnerships and collaborations
- Managing growth and maintaining organizational culture

#### Module 8:

- Entrepreneurial Mindset and Skills
- Developing creativity and innovation
- Resilience and adaptability in entrepreneurship
- Risk-taking and decision-making
- Continuous learning and personal development

#### INTERNSHIP CONFIRMATION LETTER







**COMPLETION CERTIFICATE** 



A non-profit trust registered with Govt. of West Bengal U/S 60 and Rule 69 registration number -190307248

We dream of self-sufficient India हम आत्मनिर्भर भारत का सपना देखते हैं

## Certificate of Completion

This certificate is hereby awarded to

of







who has successfully completed the Industrial Training and Internship on

and developed the project titled

by following all the necessary criteria of the company with grade A+.

Grading System:

A+: 75% and above A: 65% to 74% B: 55% to 64%

- Authorized Training Partner

Issue Date:

Certification ID:

Microsoft

Microsoft Technology Associate CERTIFORT

AUTODESK.

Honorary Secretary

Head

Technology Services

Dutta. Head

Operations

INTERNSHIP AND PROJECT LETTER





## **Industrial Internship & Project Letter**

Date -

This is to certify that

has completed the project titled

using

to fulfill the requirement of

INDUSTRIAL TRAINING AND INTERNSHIP

under the guidance of the technical team of

ACADEMY OF SKILL DEVELOPMENT

We observed that the work carried out is satisfactory and deserves appreciation.













#### ATTENDANCE CERTIFICATE

